

# REVALUATION NEWS

## THE MOST COMMON REVALUATION QUESTIONS (AND THEIR ANSWERS).

### 1. What is a revaluation?

A revaluation is an update of all assessments in the municipality conducted under the direction of the local assessor. The assessor is a state-certified individual whose duties are to discover, list and value all taxable real property in the municipality, in a uniform and equitable manner. The assessor is not involved in the collection of property taxes.

### 2. Why is a revaluation necessary?

The state recommends that all property in a municipality be assessed within 10 percent of market value. A revaluation is the most equitable way to accomplish this.

### 3. Will all property values change?

Most likely, yes. However, not all property values will change at the same rate. Market value will have decreased more for some neighborhoods and property types than for others. Some neighborhoods and property types may have increased in value and others may have remained the same. One purpose of a revaluation is to make sure that the assessed values reflect the changes that have occurred in property values.

### 4. Who will do the revaluation?

The municipality has hired the firm of Vision Appraisal Technology (Vision). This firm has many years of experience in revaluation work and has performed revaluations for many other municipalities. The municipality



received proposals from a number of firms and believes that Vision will do the best job.

### 5. When will the revaluation start?

The revaluation began August 14th and we expect to complete work by August 31st of next year. The resulting values will be effective as of April 1, 2002. These assessments will be the basis for the tax bill which will be mailed in the fall of 2002.

### 6. Is it necessary that you view the inside of my property?

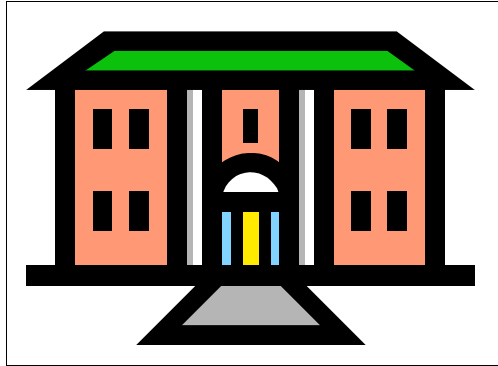
To make a proper assessment on a building, it is desirable that an inspector see the inside as well as the outside of the property.

The law requires that property be valued from an actual view or the best information available. We do not have access to records on the physical characteristics of each property in the municipality. If we are unable to enter your property, we will

estimate your assessment based the data that is available and sales of properties similar to yours.

### 7. What if I refuse to let assessment personnel in my property?

To ensure an accurate assessment, it is to your advantage to allow the inspector inside your property when and inspection is requested. By denying an inspection, you lose your right to appeal your assessment to the Board of Tax and Land Appeals or Superior Court.



### 8. You mention market value. What is it?

State law requires that your property be assessed at market value. Market value is defined as the amount a typical, well-informed purchaser would be willing to pay for a property. For a sale to be a market value (arm's-length) sale, the seller and buyer must be unrelated and willing parties (not under pressure) to sell or buy, the property must be on the market for a reasonable length of time, the payment must be made in cash or its equivalent, and the financing must be typical for that type of property.

### 9. What if there hasn't been a recent arm's-length sale of my property?

The next best evidence is the arm's-length sales of reasonably comparable properties. These are properties similar to yours in location, age, style, condition, and other features that affect market value, such as the number of bathrooms and size of garage.

### 10. What if there are no reasonable comparable sales?

We will then consider all other factors that may affect the market value of your property. The cost to replace your building(s), less any depreciation, plus the value of land could

also be used to estimate market value. For rental properties, the income and expenses could be considered.

### 11. I recently built my home. Will the actual construction costs be considered?

Your construction cost is a historical figure that may or may not reflect the current market value of your property. It is only one element that will be considered.

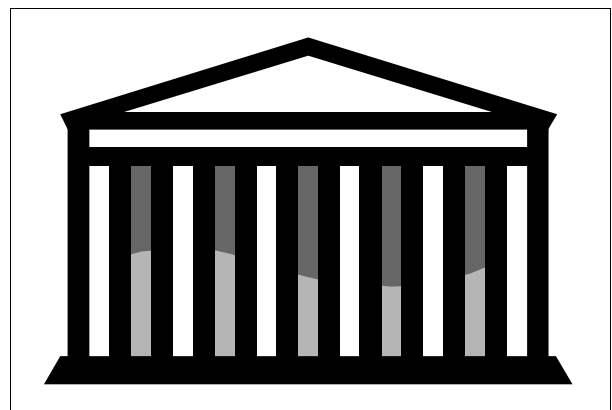
### 12. What will happen to my assessment if I improve my property?

Generally speaking improvements that increase the market value of a property will increase the assessment. The following examples are typical items that may increase the assessed value of your property.

- added rooms or garage
- aluminum or vinyl siding
- substantial modernization of kitchen or baths
- central air-conditioning
- fireplaces
- extensive remodeling

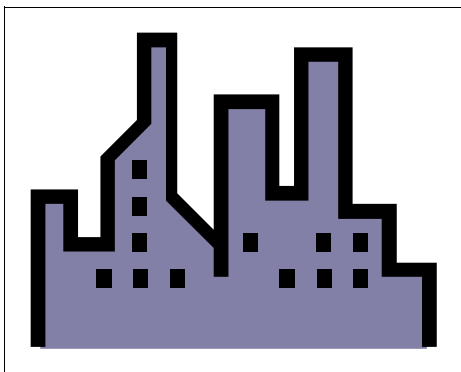
### 13. Will my assessment go up if I repair my property?

Normal maintenance will help retain the market value of your property, but generally will not affect your assessment.



**14. How can my assessment change when I haven't done anything to my property?**

General economic conditions such as interest rates, inflation rates, and changes in the tax laws will influence the value of real estate. As property values change in the marketplace, those changes must be reflected on the assessment roll.



**15. Do all assessments change at the same rate?**

There are differences between individual properties and between neighborhoods. In one area, the sales may indicate a substantial increase in value in a given year. In another neighborhood, there may be no change, or even a decrease in property values.

**16. Will the person who inspects my property be able to tell me my new assessment?**

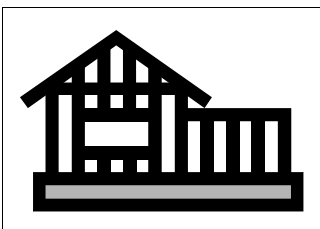
No. After the inspection of your property, we have to analyze all of the information we gathered before placing a value on your property. We will then further review this information to ensure that your assessment corresponds fairly to the assessments of other properties.

**17. Will I be notified if there is a change in my assessment?**

State of NH, Department of Revenue Administration, Administrative Rules require that all property owners be notified of their assessment regardless of value during a revaluation.

**18. What if I don't agree with my assessment?**

Schedule an appointment with a hearings officer. During this informal session you can learn how your assessment was made, what factors were considered, and what type of



records we have on your property.

**19. What if, after this informal hearing, I still disagree with the assessment?**

If any property owner believes their assessment is incorrect and wishes to appeal for abatement, they shall first appeal to the local assessing officials in writing, within 60 days of the notice of the tax bill (RSA 76:16). Your local assessment office will have the necessary form which must be completed in full.

**20. What if, after this formal review with the assessor, I still disagree with the assessment?**

You should arrange to appear before the Board of Tax and Land Appeals. Your local assessor will provide you with an objection form that you must complete in full. You will then be scheduled for a hearing at the Board of Tax and Land Appeals.

The Board of Tax and Land Appeals operates like a court, but is not as formal. It can hear only sworn oral testimony and will hear testimony from you or your representative and from the assessor.

**21. What evidence do I need to present to the Board of Tax and Land Appeals?**

State law puts the burden of proof on the property owner to show that the assessment is incorrect. Keep in mind that your proof must be strong enough to prove that the assessor's value is incorrect.

Only relevant testimony given at the hearing will be considered by the board. Stating that property taxes are too high is not relevant testimony. You should establish in your mind what you think your property is worth.

The best evidence of this would be a recent sale price of your property. The next best evidence of this would

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be recent sales prices of properties that are similar to yours. The closer in proximity and similarity, the better the evidence.

Another type of evidence is oral testimony from a witness who has made a recent appraisal of your property.

## **22. What happens after the Board of Tax and Land Appeals makes its decision?**

The board will either give or mail you a notice of its decision. If you are not happy with the board's determination, the notice will contain information on how you may file for reconsideration of the board's decision.

## **23. How will my taxes change as a result of the new assessment?**

Although the value of your property affects your share of taxes, the actual amount you pay is determined by the budget needs of the schools, municipality, county, sewer district, etc.

All of these taxing units decide what services they will provide in the coming year and how much money they will need to provide these services. These items are then presented at your town's annual meeting for approval or disapproval by you, the property owners of the municipality. Once this decision to approve the budget is made, a tax rate is set by the state that will generate the needed dollars.

Your property taxes are then determined by taking your assessment, dividing by 1000, and multiplying by the tax rate.

$$(\text{assessed value}/1000) \times \text{tax rate} = \text{taxes}$$

